

CSU General Operating Fund Budget Plan FY 2021/22

| | Base Budget FY 2020/21 | Base Budget Variance to Base Budget FY 2020/21 | Base Budget FY 2021/22 | One Time Budget FY2021/22 | Operating Budget FY 2021/22 |
|--------------------------------------------------------|---------------------------|------------------------------------------------------|---------------------------|------------------------------|--------------------------------|
| ources | | | | | |
| Allocated State Tax Revenues ¹ | \$ 141,830,000 | \$ 20,562,000 | \$ 159,965,000 | \$ 1,253,000 | \$ 161,218,00 |
| General Appropriations Adjustment | (2,427,000) | | | | |
| Sub-total - State Appropriation | 139,403,000 | 20,562,000 | 159,965,000 | 1,253,000 | 161,218,00 |
| Campus Based Fees | | | | | |
| Tuition | 120,046,000 | (1,018,000) | 119,028,000 | | 119,028,00 |
| Non-resident Tuition | 40,322,000 | 175,000 | 40,497,000 | | 40,497,00 |
| College Based Fee (Designated Fee) | 20,014,000 | 648,000 | 20,662,000 | | 20,662,00 |
| Student Success Fee (Designated Fee) | 18,954,000 | 641,000 | 19,595,000 | | 19,595,00 |
| Cal Poly Plan (Designated Fee) | 5,181,000 | 173,000 | 5,354,000 | | 5,354,00 |
| Professional Grad Fee (Designated Fee; 25% to Fin Aid) | 170,000 | - | 170,000 | | 170,00 |
| Health Services (Designated Fee; 30% to Fin Aid) | 12,115,000 | 1,936,000 | 14,051,000 | | 14,051,00 |
| Cal Poly Opportunity Fee | 6,425,000 | 4,923,000 | 11,348,000 | | 11,348,00 |
| Other Campus Receipts and Sources | 2,452,400 | - | 2,452,400 | | 2,452,40 |
| Sub-total - Campus Based Fees | 225,679,400 | 7,478,000 | 233,157,400 | - | 233,157,40 |
| otal Sources | 365,082,400 | 28,040,000 | 393,122,400 | 1,253,000 | 394,375,40 |
| Headcount | 21.351 | (57) | 21,294 | | |
| Resident FTES |) = = | (205) | 17,127 | | |
| Non-Resident FTES | 3,449 | 21 | 3,470 | | |



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| | | | | | |
| neral Campus Allocations | | | | | |
| Academic Affairs - General Support | 177,139,546 | - | 177,139,546 | | 177,139,5 |
| Academic Affairs - Professional Grad Fee | 127,500 | - | 127,500 | | 127,5 |
| Academic Affairs - College Based Fees | 20,014,000 | 648,000 | 20,662,000 | _ | 20,662,0 |
| Academic Affairs - Student Success Fees | 13,376,281 | 1,328,000 | 14,704,281 | | 14,704,2 |
| Academic Affairs - Cal Poly Plan Fees | 5,181,000 | 173,000 | 5,354,000 | | 5,354,0 |
| Academic Affairs - Cal Poly Opportunity Fees | 1,870,558 | 1,793,545 | 3,664,103 | - | 3,664,1 |
| Information Technology Services - General Support | 17,077,151 | - | 17,077,151 | | 17,077,1 |
| Information Technology Services - Campus Software Agreements | - | - | - | | |
| Information Technology Services - Student Success Fees | 250,000 | - | 250,000 | | 250,0 |
| Research, Econ Develop, Grad Ed - General Support | 1,455,769 | - | 1,455,769 | 500,000 | 1,955,7 |
| Research, Econ Develop, Grad Ed - Student Success Fees | 200,000 | - | 200,000 | - | 200,0 |
| Strategic Enrollment Management - General Support | 12,121,652 | - | 12,121,652 | | 12,121,6 |
| Strategic Enrollment Management - Student Success Fees | 417,132 | - | 417,132 | - | 417,1 |
| Strategic Enrollment Management - Cal Poly Opportunity Fee | 642,000 | - | 642,000 | | 642,0 |
| Diversity & Inclusion - General Support | 791,156 | - | 791,156 | | 791,* |
| Diversity & Inclusion - Student Success Fees | 251,639 | - | 251,639 | - | 251,6 |
| Diversity & Inclusion - Cal Poly Opportunity Fee | - | 50,000 | 50,000 | | 50,0 |
| Student Affairs - General Support | 14,785,724 | - | 14,785,724 | | 14,785, |
| Student Affairs - Health Services Fee | 10,471,300 | 1,688,300 | 12,159,600 | - | 12,159,0 |
| Student Affairs - Student Success Fees | 3,851,948 | (80,000) | 3,771,948 | | 3,771,9 |
| Student Affairs - Cal Poly Opportunity Fees | 746,667 | 570,833 | 1,317,500 | - | 1,317,5 |
| Administration & Finance | 37,634,755 | - | 37,634,755 | | 37,634,7 |
| Administration & Finance - Campus Utilities | 8,410,622 | - | 8,410,622 | | 8,410,6 |
| President's Office | 1,841,502 | - | 1,841,502 | | 1,841, |
| University Support | 710,546 | - | 710,546 | | 710, |
| University Development | 5,015,828 | - | 5,015,828 | | 5,015, |
| University Communications & Marketing | 2,713,305 | - | 2,713,305 | | 2,713, |
| Sub-total - General Campus Allocations | 337,097,581 | 6,171,678 | 343,269,259 | 500,000 | 343,769, |



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| Campus Based Scholarships | | | | | |
| SUG Allocation | 12,124,000 | (606,000) | 11,518,000 | | 11,518,000 |
| Non Resident Scholarship | 3,560,000 | - | 3,560,000 | | 3,560,000 |
| Cal Poly Opportunity Grant | 3,026,783 | 2,647,217 | 5,674,000 | | 5,674,000 |
| Health Financial Aid - 30% | 1,643,700 | 247,700 | 1,891,400 | | 1,891,400 |
| State EOP Grants | 563,143 | - | 563,143 | | 563,143 |
| Fortune | - | 180,000 | 180,000 | | 180,000 |
| Merit Scholarship | 222,000 | - | 222,000 | | 222,000 |
| Cal Poly Scholars | 200,000 | (145,000) | 55,000 | | 55,000 |
| Cal Poly Scholars - Mosaic | 90,000 | - | 90,000 | | 90,000 |
| Cal Poly Grants | 78,000 | - | 78,000 | | 78,000 |
| Athletics Scholarships | 50,000 | - | 50,000 | | 50,000 |
| Professional Grad Fee - Fin Aid 25% | 42,500 | | 42,500 | | 42,500 |
| State Graduate Fellowships | 23,000 | - | 23,000 | | 23,000 |
| Sub-total, Campus Based Scholarships | 21,623,126 | 2,323,917 | 23,947,043 | - | 23,947,043 |
| Centrally Managed/Mandatory Costs | | | | | |
| Benefit Centralization Savings | (1,500,000) | (1,500,000) | (3,000,000) | | (3,000,000) |
| FY 2021-22 Benefit Cost Increases | 4,944,359 | 1,596,289 | 6,540,648 | | 6,540,648 |
| Maintenance of new facilities | - | 3,211,000 | 3,211,000 | | 3,211,000 |
| Unallocated SSF funds | 607,000 | (607,000) | - | | - |
| Unallocated CPOF funds | 138,992 | (138,595) | 397 | | 397 |
| Unallocated Infrastructure Funding Plan | 117,980 | (117,980) | - | | - |
| Infrastructure Funding Plan - R-Edge Research Support (year 3 of 5) | 500,000 | - | 500,000 | (500,000) | - |
| Infrastructure Funding Plan (CRM Support) | 475,000 | - | 475,000 | (475,000) | - |
| FY 2021-22 Retirement Adjustment | 2,477,000 | (2,477,000) | - | | - |
| Risk Pool / Benefits Admin | 5,945,016 | 1,065,000 | 7,010,016 | | 7,010,016 |
| Debt Service (Frost Center & yak?itʲutʲu) | 2,730,000 | - | 2,730,000 | | 2,730,000 |
| Graduation Initiative 2025 | - | 677,000 | 677,000 | | 677,000 |
| AB1460 Ethnic Studies | - | 765,000 | 765,000 | | 765,000 |
| Fire Services | 527,000 | - | 527,000 | | 527,000 |
| Cal Poly Opportunity Fee Assessment | 750,000 | 500,000 | 1,250,000 | (682,600) | 567,400 |
| SB84 Loan Repayment (year 3 of 6) | 1,141,300 | - | 1,141,300 | 1,771,000 | 2,912,300 |
| Memberships | 125,000 | - | 125,000 | | 125,000 |
| Sub-total - Centrally Managed/Mandatory Costs | 18,978,647 | 2,973,714 | 21,952,361 | 113,400 | 22,065,761 |



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|--------------------------------------------------------|---------------------------|------------------------------------------------------|---------------------------|------------------------------|--------------------------------|
| Strategic Allocations | | | | | |
| Campus Health and Wellbeing State Funding Reallocation | - | (400,000) | (400,000) | | (400,000 |
| Strategic Investment Initiatives | 3,500,000 | (1,500,000) | 2,000,000 | | 2,000,000 |
| Promotion and Tenure | - | 1,000,000 | 1,000,000 | | 1,000,000 |
| One-Time Enrollment Funding Support ¹ | - | - | - | 1,253,000 | 1,253,000 |
| Athletics Volleyball & Memberships | - | 137,500 | 137,500 | | 137,500 |
| University Personnel Start-Up costs | - | 17,795 | 17,795 | | 17,795 |
| ITS Centralization ² | - | 1,460,272 | 1,460,272 | | 1,460,272 |
| University Communications and Marketing Start-up costs | - | 361,805 | 361,805 | | 361,805 |
| University Data Infrastructure Cloud Platform | - | 336,104 | 336,104 | | 336,104 |
| Open House | - | 60,000 | 60,000 | | 60,000 |
| Safer positions | - | 193,000 | 193,000 | | 193,000 |
| Sub-total, Commitments | 3,500,000 | 1,666,476 | 5,166,476 | 1,253,000 | 6,419,476 |
| tal Uses | 381,199,354 | 13,135,785 | 394,335,139 | 1,866,400 | 396,201,539 |
| t Operating Budget Surplus / (Deficit) | (\$16,116,954) | \$14,904,215 | (\$1,212,739) | (\$613,400) | (\$1,826,139 |
| Budgeted Reserves | | | | | |
| Campus Reserves - Capital | 500,000 | - | 500,000 | (500,000) | |
| Campus Reserves - Economic Uncertainty | 1,500,000 | 500,000 | 2,000,000 | (3,826,139) | (1,826,139 |
| Sub-total, Reserves | 2,000,000 | 500,000 | 2,500,000 | (4,326,139) | (1,826,139 |
| t Budget Surplus/Deficit After Reserves ³ | (\$18,116,954) | \$14,404,215 | (\$3,712,739) | \$3,712,739 | \$0 |
| | | | | | |

¹ Estimation of additional One-Time funds

² ITS Centralization costs of \$1.46M shown is in additon to the \$1.10M base funded as part of ITS Modernization in FY20-21 (total of \$2.56M)

³ Planned use of Economic Uncertainty of \$1,826,139 (Economic Uncertainty Reserves as of 7/1/2021 was \$21,050,638)



| | Budget |
|------------------------------------------|-----------------|
| Sources | |
| General Operating Budget Allocation | \$ 3,500,000 |
| Reduction of Operating Allocation | (1,500,000) |
| Total Sources | 2,000,000 |
| Planned Uses | |
| Cal Poly Lofts Scholarships | 40,000 |
| Economic Development Activity | 300,000 |
| CCI Operational Support | 62,000 |
| Total Uses | 402,000 |
| Net Projected One-Time Funding Available | \$ 1,598,000 |



| | | State Approp/ | | | | | | Campus | o | ne-Time | Total |
|-----------------------------------------------|----|---------------|----|-----------|----|-----------|-----------------|--------|---|---------|-------|
| | | Tuition | Ba | ased Fees | | | | | | | |
| Academic Affairs | | | | | | | | | | | |
| College-Based Fee, Cal Poly Plan | \$ | - | \$ | 821,000 | \$ | - | \$ 821,000 | | | | |
| Graduate Initiative 2025 - Unrestricted | | 198,060 | | - | | - | 198,060 | | | | |
| AB1460 Funding | | 765,000 | | - | | - | 765,000 | | | | |
| Faculty-Tenure Track - SSF | | - | | 1,328,000 | | 2,070,000 | 3,398,000 | | | | |
| Faculty-Tenure Track - CPOF | | - | | 1,495,012 | | - | 1,495,012 | | | | |
| Cal Poly Scholars Advising Support - CPOF | | - | | 176,533 | | - | 176,533 | | | | |
| Faculty Promotion/Tenure | | 1,000,000 | | - | | - | 1,000,000 | | | | |
| Transfer Center/Advising Support - CPOF | | - | | 122,000 | | - | 122,000 | | | | |
| One-Time Enrollment Funding | | - | | - | | 1,253,000 | 1,253,000 | | | | |
| | \$ | 1,963,060 | \$ | 3,942,545 | \$ | 3,323,000 | \$ 9,228,605 | | | | |
| University Personnel | | | | | | | | | | | |
| Start Up Costs | | 17,795 | | | | | 17,795 | | | | |
| | \$ | 17,795 | \$ | - | \$ | - | \$ 17,795 | | | | |
| Information Technologue | | | | | | | | | | | |
| Information Technology | | | | | | | | | | | |
| ITS Centralization ¹ | | 1,460,272 | | - | | - | 1,460,272 | | | | |
| University Data Infrastructure Cloud Platform | | 336,104 | | - | | - | 336,104 | | | | |
| | \$ | 1,796,376 | \$ | - | \$ | - | \$ 1,796,376 | | | | |



| | | te Approp/ Tuition | Campus ased Fees | 0 | ne-Time | Total |
|----------------------------------------|----|-----------------------|---------------------|----|---------|-----------------|
| R-Edge | | | | | | |
| Research Support (Year 3 of 5) | | - | - | | 500,000 | 500,000 |
| | \$ | - | \$ - | \$ | 500,000 | \$ 500,000 |
| Office of Diversity & Inclusivity | | | | | | |
| BEACoN Mentor - CPOF | | - | 50,000 | | - | 50,000 |
| | \$ | - | \$ 50,000 | \$ | - | \$ 50,000 |
| Student Affairs | | | | | | |
| Athletics Volleyball & Memberships | | 137,500 | - | | - | 137,500 |
| Open House | | 60,000 | - | | - | 60,000 |
| Safer | | 193,000 | - | | - | 193,000 |
| WITH US - SSF support | | - | - | | 75,000 | 75,000 |
| GI2025 - Basic Needs/Mental Health | | 478,940 | - | | - | 478,940 |
| CP Scholars Support - CPOF | | - | 80,833 | | - | 80,833 |
| Latinx Student Space - CPOF | | - | - | | 150,000 | 150,000 |
| DEI Efforts - CPOF | | - | 410,000 | | - | 410,000 |
| Health Services - Operations | | - | 1,688,300 | | - | 1,688,300 |
| | \$ | 869,440 | \$ 2,179,133 | \$ | 225,000 | \$ 3,273,573 |
| University Communication and Marketing | | | | | | |
| Start Up Costs | | 361,805 | - | | - | 361,805 |
| • | \$ | 361,805 | \$ - | \$ | - | \$ 361,805 |
| | ; | | | | | |



| Summary of New Allocations By Division / Source FY 2021-22 | | | | | | | | | | |
|------------------------------------------------------------------|----|-------------------------|----|----------------------|----------------|----|--------------------------|--|--|--|
| | St | tate Approp/ Tuition | | Campus ased Fees | One-Time | | Total | | | |
| Administration & Finance | | | | | | | | | | |
| Maintenance of new Facilities | | 3,211,000 | | - | - | | 3,211,000 | | | |
| | \$ | 3,211,000 | \$ | - | \$- | \$ | 3,211,000 | | | |
| | | | | | | | | | | |
| Central/Mandatory Costs | | 4 500 000 | | | | | 4 500 000 | | | |
| Comp/Health/Retirement - New | | 1,596,289 | | - | - | | 1,596,289 | | | |
| Centralized Benefits Savings FY2020-21 Retirement Adjustment | | (1,500,000) | | - | - | | (1,500,000) | | | |
| Financial Aid - CPOF | | (2,477,000) | | - 2,647,217 | - | | (2,477,000) 2,647,217 | | | |
| Financial Aid - Health | | - | | 2,047,217 247,700 | - | | 247,700 | | | |
| Financial Aid - SUG | | (606,000) | | 247,700 | _ | | (606,000) | | | |
| Financial Aid - Fortune | | 35,000 | | - | - | | 35,000 | | | |
| CPOF Assessment | | 500,000 | | - | (682,600) | | (182,600) | | | |
| Unallocated - SSF ² | | - | | (607,000) | (2,145,000) | | (2,752,000) | | | |
| Unallocated - CPOF ² | | _ | | (138,595) | (150,000) | | (288,595) | | | |
| CHW State Funding Reallocation | | (400,000) | | (100,000) | (100,000) | | (400,000) | | | |
| Risk/Insurance | | 1,065,000 | | - | - | | 1,065,000 | | | |
| R-Edge Research Support - IFP | | - | | - | (500,000) | | (500,000) | | | |
| Deferment of CRM Licenses - IFP | | - | | - | (475,000) | | (475,000) | | | |
| SB84 Repayment | | - | | - | 1,771,000 | | 1,771,000 | | | |
| Strategic Initiative / Unalocated IFP Defunding | | (1,617,980) | | - | - | | (1,617,980) | | | |
| Campus Reserve - Econ Uncert. | | 500,000 | | - | (3,826,139) | | (3,326,139) | | | |
| Capital Financing Reserve | | - | | - | (500,000) | | (500,000) | | | |
| | \$ | (2,904,691) | \$ | 2,149,322 | \$ (6,507,739) | \$ | (7,263,108) | | | |
| Fotal Allocations by Funding Source | \$ | 5,314,785 | \$ | 8,321,000 | \$ (2,459,739) | \$ | 11,176,046 | | | |

¹ ITS Centralization costs of \$1.46M shown is in additon to the \$1.10M base funded as part of ITS Modernization in FY20-21 (total of \$2.56M)

² Prior Year Unallocated CPOF/SSF allocated this year above

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| | Р | ermanent | One-Time | Total |
|-----------------------------------------------------------|----|-------------|--------------------|----------------|
| Operating Budget | • | cimanoni | | rotar |
| General Operating Base Deficit | \$ | (6,830,719) | | \$ (6,830,719) |
| Additional One-Time Support Deficit | Ψ | (0,000,710) | (1.771.000) | |
| Total Deficit | _ | (6,830,719) | <u>(1,771,000)</u> | |
| Mitigation Strategies | | | | |
| Recurring | | | | |
| Reduction of GI2025 Allocation ¹ | | 1,500,000 | | 1,500,000 |
| Reduction of Strategic Initiative Funding | | 1,500,000 | | 1,500,000 |
| Reduction of unallocated Infrastructure Funding Plan | | 117,980 | | 117,980 |
| Total Recurring | | 3,117,980 | | 3,117,980 |
| One-Time | | | | |
| One-year deferral of planned Capital Reserve funding | | | 500,000 | 500,000 |
| One-year deferral of planned Economic Uncertainty funding | | | 2,000,000 | 2,000,000 |
| One-Year Savings of CPOF Assessment | | | 682,600 | 682,600 |
| One-year savings of CRM annual license support | | | 475,000 | 475,000 |
| Total One-Time | | | 3,657,600 | 3,657,600 |
| Net Projected Surplus/(Use of Economic Uncertainty) | \$ | (3,712,739) | \$ 1,886,600 | \$ (1,826,139) |

¹ Net effect of this reduction leaves \$677K of GI2025 to be allocated

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